

BEFORE
THE PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA
DOCKET NO. 2017-333-T

Application of Need it Moved? For)
a Class E Household Good)
Certificate of Public Convenience)
and Necessity to Operate as a Motor)
Vehicle Carrier,)
-----)

TELEPHONE DEPOSITION OF

MARIA LEE

ORIGINAL

Tuesday, May 29, 2018

3:10 p.m. - 3:19 p.m.

The telephone deposition of MARIA LEE, taken telephonically at the offices of Creel Court Reporting, Inc., 1230 Richland Street, Columbia, South Carolina, on the 29th day of May, 2018 before Nadine A. Garrett, Court Reporter and Notary Public in and for the State of South Carolina, pursuant to Notice of Deposition and/or agreement of counsel.



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APPEARANCES

Tracy Elaine Pinnock, Esquire
 Fifth Circuit Public Defender
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 Columbia, South Carolina 29201
 Attorney for the Applicant

Via Telephone

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 Attorney for the State

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EXHIBITS

(No exhibits were marked during this deposition.)

STIPULATIONS

It is stipulated and agreed that this deposition is being taken pursuant to the Administrative Procedures Act, the Practice Act and Regulations of the Commission.

It is stipulated by and between counsel and the witness that the reading and signing of the following deposition be, and the same are, hereby waived.



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1 **MARIA LEE**, having been duly sworn, deposes and
2 testifies as follows:

3 **MS. PINNOCK:** Good afternoon, Ms. Lee and Ms.
4 Hammonds. As you know, I am here representing
5 Need it Moved? with the application for a Class
6 E Household Goods Certificate, Docket Number
7 2017-333-T. Ms. Hammonds, would you mind
8 introducing yourself?

9 **MS. HAMMONDS:** Not at all. This is Lessie Hammonds,
10 that's L-E-S-S-I-E, Hammonds, H-A-M-M-O-N-D-S.
11 I'm with the South Carolina Office of
12 Regulatory Staff. And my business address is
13 1401 Main Street, Columbia 29201.

14 **MS. PINNOCK:** And Ms. Lee, since you've already been
15 sworn, I guess we can go ahead and get started.

16 **MS. LEE - EXAMINATION BY MS. PINNOCK:**

17 Q: Could you please, I guess, state your full name
18 and where you're employed?

19 A: Maria Floyd Lee. I'm self employed and I own
20 Waccamaw Interiors. It's a home furnishing
21 store. Also, I am a licensed real estate
22 agent.

23 Q: And can you tell us where Waccamaw Interiors is
24 located?

25 A: It's located on 12017 Ocean Highway, Pawleys



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1 Island, South Carolina.

2 Q: And how long have you, I guess, owned your
3 business?

4 A: Twenty-five years.

5 Q: And did you say it was a furniture store?

6 A: Yes.

7 Q: And can you just, I guess, briefly describe
8 what kind of furniture store it is?

9 A: Okay. We sell brand new furniture. We also
10 sell some fine reproductions, we sell art,
11 lamps, mirrors, and a few antiques.

12 Q: And you said you're located on Pawleys Island?

13 A: Yes.

14 Q: The typical business that you get with your
15 business, is it just local people or do you
16 find yourself getting business from all over?

17 A: Oh, business from all over. Yeah, we sell to
18 people from Columbia, Spartanburg, Greenville,
19 Georgia, Florida, Virginia, you know, all over.

20 Q: And does your -- do you run your business -- do
21 you have any online options or is it just
22 in-person purchases?

23 A: In-store purchases. No online.

24 Q: Now, over the past 25 years, when people
25 typically come into your store to make



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1 purchases, are they equipped with, you know,
2 trucks or any sort of moving ability at that
3 point when they're purchasing larger items?

4 A: No. Very few people, very few people come
5 equipped. Most of the time I just hand them a
6 business card for a local delivery guy. And
7 that happens to be Adam's father, who's been
8 doing deliveries for me for -- oh, my gosh,
9 since we opened in Pawleys Island 15 years ago.

10 Q: Okay. So, you've known his dad for a number of
11 years?

12 A: Yes.

13 Q: And is that how you're familiar with Need it
14 Moved?

15 A: Yes. That is how I'm familiar with Need it
16 Moved?.

17 Q: Okay. And when you say that you -- you know,
18 you typically hand out the business cards for
19 the local moving companies, why is it that you
20 do that?

21 A: We don't have anybody employed at the store to
22 move furniture. And the other reason is
23 because a lot of -- like Adam's father, for
24 instance, he will move things for me to
25 Charleston. He'll meet Adam maybe in Columbia



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1 and Adam will take something further on to
2 Atlanta or Spartanburg or whatever. You know,
3 it's more of a custom delivery. Our customers
4 are buying high-end pieces of furniture and
5 artwork and, you know, that we don't ...

6 Q: Right. So, the people that you're typically
7 referring your customers to are those that
8 specialize in higher-end transport; is that
9 fair to say?

10 A: That's right.

11 Q: And in your experience, you know, with owning
12 your business and dealing with the local moving
13 companies, would you say that, based on your
14 knowledge of the services that Need it Moved?
15 would provide, that there is a need for their
16 company in your area?

17 A: Absolutely.

18 Q: And, again, you say you have customers from all
19 over the state coming in shopping?

20 A: Matter of fact, I've got one customer that just
21 came in about an hour ago and bought a console
22 from us. And she wants it moved to her place
23 in Atlanta. She has a home here, but she also
24 has a home in Atlanta. And, you know, whenever
25 she comes here, sometimes she'll, you know, buy



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1 a piece and she wants it delivered.

2 Q: Okay. Is it fair to -- to, I guess summarize
3 what you're saying, is it based on your
4 experience in the business there is a need for
5 the smaller scale specialized movers versus the
6 big name, I guess, large haul moving companies?

7 A: Absolutely, yes. Yes. We have people all the
8 time coming in and, you know -- and they'll
9 even come in and say, you know, I have some
10 things here in Pawleys Island that I need moved
11 to Spartanburg, to my house in Spartanburg, do
12 you know of anybody? Because, you know, North
13 American won't just deliver three pieces of
14 furniture.

15 Q: Right.

16 A: So, there's a big need for this service.

17 Q: All right. Well, I thank you, Ms. Lee. I
18 think that's all the questions that I have for
19 you. Please answer anything that Ms. Hammonds
20 has for you.

21 A: Okay.

22 **MS. HAMMONDS:** Hi, Ms. Lee.

23 **THE WITNESS:** Hello.

24 **MS. HAMMONDS:** I think Ms. Pinnock covered any
25 questions I might have. I don't have any



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1 further questions.

2 **MS. PINNOCK:** Okay. Well, thank you both very much.

3 And thank you, Ms. Lee, for taking time out of
4 your day to answer my questions.

5 **(There being no further questions, the telephone**
6 **deposition concluded at 3:19 p.m.)**

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CERTIFICATE

This is to certify that the deposition of **MARIA LEE**, consisting of eight (8) pages, is a true and correct transcript of the testimony given by said deponent after being duly sworn; said deposition was reported by the method of Stenotype with Backup.

I further certify that I am neither employed by nor related to any of the parties in this matter or their counsel; nor do I have any interest, financial or otherwise, in the outcome of same.

IN WITNESS WHEREOF I have hereunto set my hand and seal on June 8, 2018.



Nadine A. Garrett
Court Reporter

Notary Public for South Carolina
My Commission Expires: August 16, 2026



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